

Brandon Collier



“Brandon is a wealth of information and great at engaging the audience.”
– Dr. Nooshin Noghreian

BRANDON COLLIER IS A PREEMINENT ATTORNEY, KEYNOTE SPEAKER, AUTHOR, AND DENTAL PRACTICE AND TAX EXPERT

Brandon Collier, President of Collier & Associates, Inc., is a dynamic speaker and industry leading tax attorney and business and financial consultant for dentists. Brandon’s seminars and lectures are dedicated to teaching dentists to practice more profitably, to take advantage of aggressive but legal tax saving strategies, and teaching doctors about investing and investments to build their own wealth over time.

He also advises on practice management, all aspects of insurance, practice transitions, estate planning and more. Brandon is a trusted advisor who looks out for his clients and the dental profession. He sells nothing but good ideas – no expensive insurance or investment management. Publishing the C&A Doctors’ Newsletter twice a month requires constant research and education that Brandon presents in exciting and easy to understand lectures around the country. Never the same twice and always entertaining, Brandon’s passion to deliver his hard-hitting advice is always worth the price of admission.

WHAT ATTENDEES HAVE SAID

“Brandon is a skilled speaker and trusted advisor, dedicated to making a difference in the lives of his clients.”

-Dr. Terry Davidson

“Dental school prepares you for the clinical side of dentistry, Brandon’s courses help you through everything else; Human resources, retirement plans, marketing, tax planning, transitions, partnerships, contracts and so much more.”

-Dr. Jessica Robertson

“I can’t say enough about Collier & Associates’ seminars...Our daughter, who is transitioning into the practice, is part of the next generation learning from Brandon... Thank you, C&A!”

-Dr. Denise Coyle

Keynote Speaking Topics

- Investing For Retirement
- Insurance
- Practice Transitions
- Practice Management
- Taxes

CREDENTIALS & ENGAGEMENTS

C&A

COLLIER & ASSOCIATES, INC.

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GULF COAST DENTAL CONFERENCE

ROCKY MOUNTAIN DENTAL CONVENTION

ADA C.E.R.P.
Continuing Education Recognition Program

PACE
ACADEMY of GENERAL DENTISTRY
PROGRAM APPROVAL
FOR CONTINUING
EDUCATION



COLLIER & ASSOCIATES, INC.

In All 50 States With Over 50 Years Of
Service to Doctors

LEGAL SERVICES: Collier & Associates has handled thousands of practice evaluations, transitions, and retirements. C&A brings a personalized, small business approach to all situations in order to create a solution that is unique to you and your practice.

SEMINARS: Always engaging and insightful. Brandon has been developing and delivering results driven content for over 25 years. The locations & experiences are designed by in-house experts to guarantee the attendees visit unique destinations at amazing rates. While often imitated, C&A Seminars are yet to be successfully duplicated.

NEWSLETTERS: The C&A Newsletter was developed over 50 years ago as a twice a month publication to inform dentists on the most important legal, tax, and financial topics impacting their practices and personal lives. Brandon's writings, insights and presentations have gained a following of loyal doctors and other professionals that were once like you, and are now retired.

SEMINAR AND LECTURE TOPICS

INVESTING FOR RETIREMENT

- How to get started on a lifetime saving plan
- Sane and simple long-term investing techniques
- Investing in stocks, bonds, and mutual funds
- How to analyze stocks
- Accepting volatility
- Asset allocation in periods of high and low interest rates

PRACTICE TRANSITIONS

- Ways to find a buyer
- How to value a dental or specialty practice
- Skewing the tax treatment in your favor
- Key issues in group practices
- Deconstructing DSO transactions

TAXES

- Aggressive but legal tax deductions for doctors
- IRAs, Roth IRAs and qualified plans
- Tax advantages of real estate
- Tax-favored employee benefits
- Education savings through the practice and 529s

INSURANCE

- When you need it and when you don't
- How to be a sensible buyer of life and disability insurance
- Liability insurance: protection on homes and autos
- Other types of policies – long-term care, employment practices, and cybersecurity

PRACTICE MANAGEMENT

- The importance of periodic fee increases
- Dropping PPOs and moving to fee-for-service
- Revenue enhancing and cost cutting tips
- Proper treatment of referring doctors
- How to attract and maintain a great staff

Customizable Topics Available Upon Request

“Brandon’s tax conference at the Porsche driving school was a fantastic experience! The driving school was a blast and Brandon had a lot of actionable advice that I was able to apply to my medical practice and personal finances. I have been subscribing to the Newsletter now for five years. Every issue contains at least a couple items that impact me directly. It’s a one of a kind product and totally unbiased. I buy gift subscriptions for my top referring doctors and they tell me it’s the best gift they get.”
-Dr. Chun Chen



B.A. In History University of Pennsylvania
Juris Doctor Case Western Reserve University School of Law
LL.M in Taxation New York University School of Law

FOR SPEAKING & AVAILABILITY
Brandon Collier
(216) 765-1199
Info@collieradvisors.com